

Message Text

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ACTION NEA-10

INFO OCT-01 ISO-00 PM-04 NSC-05 SP-02 SS-15 L-03 CIAE-00
INR-07 NSAE-00 MC-02 ACDA-07 AID-05 IGA-02 EB-07
OMB-01 COME-00 TRSE-00 SSO-00 NSCE-00 INRE-00 EUR-12
/083 W

-----300822Z 029040 /17

O 300812Z DEC 76
FM AMEMBASSY ABU DHABI
TO SECSTATE WASHDC IMMEDIATE 5399

C O N F I D E N T I A L ABU DHABI 3538

FOR NEA/ARP JOHN LYLE

E.O. 11652: GDS
TAGS: MASS, TC
SUBJ: UAE DF INTERESTED IN SIKORSKY HEAVYLIFT HELICOPTERS

1. DCM WAS SUMMONED DECEMBER 30 BY COL. MUHAMMAD AL-BADI, DEPUTY TO UAE DF CHIEF OF STAFF, GEN. KHALDI. IN ADDITION TO SUBJECTS OF M16A1 RIFLES AND TRAINING TOUR (SEPTELS), COL. AL-BADI SOMEWHAT SURPRISINGLY RAISED SUBJECT TO UAE DF INTEREST IN SIKORSKY HEAVY-LIFT HELICOPTERS. SPECIFICALLY HE ASKED FOR EMBASSY'S ASSISTANCE IN GETTING WORD TO SIKORSKY THAT UAE DF WOULD LIKE COMPANY REP TO COME TO ABU DHABI AS SOON AS POSSIBLE TO DISCUSS THIS SUBJECT.

2. COMMENT/ACTION REQUESTED: AS DEPT OF COURSE AWARE, SIKORSKY WAS PUSHING ITS HEAVYLIFT HELICOPTER TO WHAT WAS THEN ADDF EARLIER IN YEAR. THEY WERE IN COMPETITION WITH ITALIAN LICENSED BOEING HELICOPTER AND HAD LITTLE SUCCESS IN GETTING RESPONSIBLE OFFICERS HERE

TO COME TO US TO SEE SIKORSKY PRODUCT. PARTICULARLY IN WAKE OF EMBARRASSING BACKDOWN LAST OCTOBER BY SIKORSKY ON POSSIBLE VIP HELICOPTER DEMONSTRATION, FIRM'S REP HERE, JOE COOPER, WAS MOST DISCOURAGED AND WE HAVE NOT SEEN HIM FOR SEVERAL MONTHS. NOW, HOWEVER, IT LOOKS LIKE FIRM HAS ANOTHER CHANCE RESULTING, WE BELIEVE, FROM
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MAJOR MEETING HELD IN LAST SEVERAL DAYS BETWEEN GEN. KHALDI AND SHAIKHS

KHALIFA AND SULTAN ON NUMBER OF MILITARY ISSUES. SUGGEST ARP PASS ABOVE TO SIKORSKY SOONEST AND LET US KNOW WHO WILL BE COMING AND WHEN.
DICKMAN

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NNN

Message Attributes

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